

MARQUIS

GUARANTEED ZONE FREIGHT RATE PROGRAM

Marquis offers a *Guaranteed Zone Freight Rate Program* designed to make the purchasing and shipping process easier for our customers. This program offers a guaranteed freight rate based on COM LIST PRICING for product(s) shipping into specific geographical zones. This simplified program allows you to determine your exact freight costs at any time. Freight charges do not apply to fabric and product options under the *Guaranteed Zone Freight Rate Program*.

GUIDELINES:

- Freight charges must be shown on purchase orders.
- Freight will be prepaid and added to the product invoice.
- Orders for FOB destination. Marquis' responsibility ceases when goods are received for "in good order" by the consignee and all claims thereafter must be settled directly with the carrier.
- Marquis will ship orders utilizing the *Guaranteed Zone Freight Rate Program* via commercial carriers cartoned or blanket wrapped at our discretion.
- *Guaranteed Zone Freight Rate* charges are for normal dock-to-dock deliveries. Delivery must occur during normal business hours (8:00am - 5:00pm).
- A charge of \$15.00 will apply for call-before-delivery requests.



INSTRUCTIONS:

1. Determine the zone where products are to be shipped using the map on this page.
2. Calculate your *Guaranteed Zone Freight Rate* as a percentage of the total LIST BASE PRICE (COM) by utilizing the percentages assigned to each geographical zone.
3. Add your calculated *Guaranteed Zone Freight Rate* to the list price of your chosen fabric group list price.
4. Indicate on your purchase order "*Guaranteed Zone Freight Rate Program*."

ZONE 5
10% OF BASE PRICE (COM)
Arizona
California
Idaho
Montana
Nevada
Oregon
Utah
Washington
\$250
minimum

ZONE 4
9% OF BASE PRICE (COM)
Colorado
Kansas
Nebraska
New Mexico
North Dakota
Oklahoma
South Dakota
Texas
Wyoming
\$225
minimum

ZONE 3
8% OF BASE PRICE (COM)
Arkansas
Florida
Illinois
Indiana
Iowa
Louisiana
Maine
Michigan
Minnesota
Mississippi
Missouri
Wisconsin
\$175
minimum

ZONE 2
7% OF BASE PRICE (COM)
Alabama
Connecticut
Delaware
Georgia
Kentucky
Maryland
Massachusetts
New Jersey
New Hampshire
New York
Ohio
Pennsylvania
Rhode Island
Tennessee
Vermont
Washington, D.C.
West Virginia
\$150
minimum

ZONE 1
6% OF BASE PRICE (COM)
North Carolina
South Carolina
Virginia
\$125
minimum

* Alaska and Hawaii and International Shipments—contact Customer Service for shipping information.

Guaranteed freight program is based on current January 2016 fuel prices. These prices are subject to change. Please go to our website www.marquisseating.com to confirm if an additional surcharge is being added.

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MAKE YOUR MARQ™

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